

**SAN JUAN UNITED WAY
FARMINGTON, NEW MEXICO
FINANCIAL STATEMENTS
AND
SUPPLEMENTARY INFORMATION**

FOR THE YEARS ENDED MARCH 31, 2015 and 2014

SAN JUAN UNITED WAY
TABLE OF CONTENTS
MARCH 31, 2015 and 2014

	PAGE
INDEPENDENT AUDITORS' REPORT	
STATEMENT OF FINANCIAL POSITION	1
STATEMENT OF ACTIVITIES	2
STATEMENT OF FUNCTIONAL EXPENSES	3
STATEMENT OF CASH FLOWS	4
NOTES TO FINANCIAL STATEMENTS	5-14
SUPPLEMENTARY INFORMATION:	
SCHEDULE 1: STATEMENT OF OPERATING EXPENSES	
- BUDGET TO ACTUAL	16
SCHEDULE 2: ALLOCATIONS - BUDGET TO ACTUAL	17

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of
San Juan United Way
Farmington, New Mexico

Gentlemen:

We have audited the accompanying financial statements of **SAN JUAN UNITED WAY** (a nonprofit organization), which comprise the statement of financial position as of March 31, 2015 and 2014, and the related statement of activities, functional expenses, and cash flows for the year then ended.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with generally accepted auditing standards in the United State of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of San Juan United Way as of March 31, 2015 and 2014, and the changes in its net assets and its cash flows for the years then ended in conformity with US generally accepted accounting principles.

Our audit was performed for the purpose of forming an opinion on the basic financial statements of San Juan United Way taken as a whole. The accompanying schedules of Allocations - Budget to Actual and Statement of Operating Expenses - Budget to Actual are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

STEVE OLDFIELD & ASSOCIATES

February 10, 2016

SAN JUAN UNITED WAY
STATEMENTS OF FINANCIAL POSITION
MARCH 31, 2015 and 2014

ASSETS

	<u>2015</u>	<u>2014</u>
CURRENT ASSETS		
Cash and Cash Equivalents, Notes 1 & 4 \$	443 260	\$ 686 090
Prepaid Expenses	2 695	-
Unconditional Promises to Give, Note 1		
Unrestricted		
Less Allowance for		
Uncollectible Pledges	<u>2 368 718</u>	<u>2 069 814</u>
 TOTAL CURRENT ASSETS	 <u>2 814 673</u>	 <u>2 755 904</u>
 INVESTMENTS		
Certificates of Deposit, Note 2	<u>493 034</u>	<u>503 216</u>
 TOTAL INVESTMENTS	 <u>493 034</u>	 <u>503 216</u>
 FIXED ASSETS		
Building	680 889	680 889
Land	180 000	180 000
Equipment, Note 1	68 332	63 679
Less: Accumulated Depreciation	<u>(264 139)</u>	<u>(235 183)</u>
 NET FIXED ASSETS	 <u>665 082</u>	 <u>689 385</u>
 TOTAL ASSETS	 <u>\$3 972 789</u>	 <u>\$3 948 505</u>

The accompanying independent auditors' report and notes
should be read with these financial statements.

SAN JUAN UNITED WAY
STATEMENTS OF FINANCIAL POSITION
MARCH 31, 2015 and 2014

LIABILITIES

	<u>2015</u>	<u>2014</u>
CURRENT LIABILITIES		
Accrued Payroll Taxes	\$ -	\$ 3 337
Accrued Employee Benefits	377	609
Accrued Vacation and Sick Pay	-	11 311
Donor Imposed Designations	<u>1 319 514</u>	<u>1 252 640</u>
 TOTAL CURRENT LIABILITIES	 <u>1 319 891</u>	 <u>1 267 897</u>

NET ASSETS

NET ASSETS, Note 6		
Unrestricted		
Undesignated	163 045	277 687
Designated by the Board, Note 3		
Building Fund	691 998	689 149
Emergency Funds	39 723	39 723
Foundation Fund	-	16 166
Targeted Need Fund	124 661	-
Program Funds, Note 7:		
Helpline	40 432	38 910
Temporarily Restricted, Note 6	<u>1 593 039</u>	<u>1 618 973</u>
 TOTAL NET ASSETS	 <u>2 652 898</u>	 <u>2 680 608</u>
 TOTAL LIABILITIES AND NET ASSETS	 <u><u>\$3 972 789</u></u>	 <u><u>\$3 948 505</u></u>

The accompanying independent auditors' report and notes should be read with these financial statements.

SAN JUAN UNITED WAY
STATEMENTS OF ACTIVITIES
FOR THE YEARS ENDED MARCH 31, 2015 and 2014

	2015	2014
UNRESTRICTED NET ASSETS		
Unrestricted Revenues and Gains:		
Interest Income	\$ 6 084	\$ 3 972
Other Income	61 068	4 206
Rental Income	23 745	28 325
Rental Expenses	(14 390)	(19 571)
Depreciation	(27 905)	(30 223)
Realized Gain (Loss)	-	(48)
Recovery of Bad Debts	263 924	163 788
TOTAL UNRESTRICTED REVENUES AND GAINS	312 526	150 449
NET ASSETS RELEASED FROM RESTRICTIONS		
Expiration of Time Restriction	1 602 141	1 612 028
Transfer (to) from Restriction	-	-
I&R Contributions	-	69 582
Foundation Contributions	-	-
Targeted Need Fund	-	-
NET ASSETS RELEASED FROM RESTRICTIONS	1 602 141	1 681 610
TOTAL UNRESTRICTED REVENUE, GAINS, AND OTHER SUPPORT	1 914 667	1 832 059
EXPENSES		
Program Services:		
Information & Referral	55 576	57 201
Allocations	1 176 262	1 167 443
Community Impact	54 256	54 256
Client Assistance	28 643	26 414
Board Designations:		
Targeted Need Fund	124 661	-
Supporting Services:		
Management & General	583 282	358 341
Fund Raising	16 083	16 084
TOTAL EXPENSES	2 038 762	1 679 739
INCREASE (DECREASE) IN UNRESTRICTED NET ASSETS	(124 095)	152 320

The accompanying independent auditors' report and notes should be read with these financial statements.

SAN JUAN UNITED WAY
STATEMENTS OF ACTIVITIES
FOR THE YEARS ENDED MARCH 31, 2015 and 2014

	2015	2014
TEMPORARILY RESTRICTED NET ASSETS		
Contributions for 14/15 use	1 576 207	1 685 554
Contributions for -		
Information & Referral	-	(69 582)
Foundation	-	-
Targeted Need Fund	124 661	-
Net Assets Released from Restrictions:		
Expiration of Time Restriction	(1 602 141)	(1 612 028)
Transfer to (from) Restriction	-	-
INCREASE (DECREASE) IN TEMPORARILY RESTRICTED NET ASSETS	98 727	3 944
INCREASE (DECREASE) IN NET ASSETS	(25 368)	156 264
Prior Year Net Asset Adjustments		
Foundation Net Assets	89	-
Unrestricted Net Assets	(2 431)	
NET ASSETS - Beginning of Year	2 680 608	2 524 344
NET ASSETS - End of Year	\$2 652 898	\$2 680 608

The accompanying independent auditors' report and notes should be read with these financial statements.

SAN JUAN UNITED WAY
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED MARCH 31, 2015

FUNCTIONAL EXPENSES	INFORMATION AND		MANAGEMENT AND		TOTAL
	REFERRAL	ALLOCATION	GENERAL	FUNDRAISING	
Allocations	\$ -	\$ 1 176 262	\$ -	\$ -	\$ 1 176 261
Client Assistance	-	24 079	-	-	24 079
Community Impact	-	54 256	-	-	54 256
Salaries	45 772	-	104 189	14 835	164 796
Uncollected Pledge Loss	-	-	378 109	-	378 109
Advertising	-	-	3 475	-	3 475
Cost of Events	-	-	10 132	-	10 132
Payroll Taxes	3 555	4 214	11 811	1 152	20 732
Affiliated Agencies	2 463	-	22 168	-	24 631
Supplies	400	-	5 168	-	5 568
Printing & Publication	650	-	5 701	-	6 351
Miscellaneous	50	-	935	-	985
Professional Fees	120	-	15 108	-	15 228
Telephone	1 500	-	4 811	-	6 311
Employee Benefits	296	350	5 947	96	6 689
Depreciation	100	-	951	-	1 051
Maintenance & Repair	120	-	5 481	-	5 601
Penalties	-	-	-	-	-
Postage & Shipping	200	-	2 189	-	2 389
Travel	150	-	2 827	-	2 977
Conferences & Meetings	100	-	478	-	578
Insurance	-	-	3 500	-	3 500
Membership & Dues	100	-	301	-	401
TOTAL EXPENSES	<u>\$ 55 576</u>	<u>\$ 1 259 161</u>	<u>\$ 583 281</u>	<u>\$ 16 083</u>	<u>\$ 1 914 101</u>

The accompanying independent auditors' report and notes should be read with these financial statements.

SAN JUAN UNITED WAY
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED MARCH 31, 2014

FUNCTIONAL EXPENSES	INFORMATION AND		MANAGEMENT AND		TOTAL
	REFERRAL	ALLOCATION	GENERAL	FUNDRAISING	
Allocations	\$ -	\$ 1 167 443	\$ -	\$ -	\$ 1 167 443
Client Assistance	-	21 850	-	-	21 850
Community Impact	-	54 256	-	-	54 256
Salaries	45 772	-	108 132	14 835	168 740
Uncollected Pledge Loss	-	-	145 576	-	145 576
Advertising	-	-	3 386	-	3 386
Cost of Events	-	-	11 789	-	11 789
Depreciation	-	-	3 242	-	3 242
Payroll Taxes	3 555	4 214	8 398	1 152	17 319
Affiliated Agencies	2 463	-	22 168	-	24 631
Supplies	400	-	5 425	-	5 825
Printing & Publication	650	-	8 041	-	8 691
Miscellaneous	50	-	952	-	1 002
Professional Fees	120	-	13 648	-	13 768
Telephone	1 500	-	6 059	-	7 559
Employee Benefits	296	350	5 273	97	6 016
Maintenance & Repair	1 620	-	5 498	-	7 118
Postage & Shipping	200	-	2 572	-	2 772
Travel	200	-	4 228	-	4 428
Conferences & Meetings	100	-	241	-	341
Insurance	-	-	3 418	-	3 418
Membership & Dues	275	-	295	-	570
TOTAL EXPENSES	<u>\$ 54 738</u>	<u>\$ 1 248 113</u>	<u>\$ 358 341</u>	<u>\$ 16 084</u>	<u>\$ 1 679 739</u>

The accompanying independent auditors' report and notes should be read with these financial statements.

SAN JUAN UNITED WAY
STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED MARCH 31, 2015 and 2014

	2015	2014
CASH FLOWS FROM OPERATING ACTIVITIES		
Increase in Net Assets	\$ 284 223	\$ 156 264
Adjustments to reconcile increase (decrease) in net assets to net cash provided by operating activities:		
Depreciation	28 956	33 466
(Increase) Decrease in:		
Unconditional Promises to Give	(298 904)	509 839
Other Receivables	-	-
Other Payables	-	-
Increase (Decrease) In:		
Accrued Expenses	(14 880)	10 126
Other Current Assets	(2 695)	-
Adjustments to Prior Year Net Assets	(2 343)	-
Donor Imposed Agency Designations	(242 716)	(443 218)
 NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	 (248 359)	 266 477
 CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of Property & Equipment	(4 653)	(4 427)
Sale of Certificates of Deposit	10 182	(3 658)
 NET CASH PROVIDED BY INVESTING ACTIVITIES	 5 529	 (8 085)
 NET INCREASE (DECREASE) IN CASH	 (242 830)	 258 392
 CASH AND CASH EQUIVALENTS - Beginning of Year	 686 090	 427 698
 CASH AND CASH EQUIVALENTS - End of Year	 \$ 443 260	 \$ 686 090

The accompanying independent auditors' report and notes should be read with these financial statements.

SAN JUAN UNITED WAY
NOTES TO FINANCIAL STATEMENTS
MARCH 31, 2015 and 2014

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities

San Juan United Way (the Organization) is a countywide, not-for-profit voluntary health and welfare organization, which holds annual campaigns to raise support for distribution to other not-for-profit organizations within the county. The Organization does not receive endowment funds or governmental grants.

Financial Statement Presentation

The organization prepares financial statements in accordance with FASB Accounting Standards Codification (ASC) 958-205; the Organization is required to report information regarding its financial position and activities according to three classes of net assets: Unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. In addition, the Organization is required to present a statement of cash flows.

Contributions

In accordance with Standards FASB ASC 958-50, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted net assets depending on the absence or existence and nature of any donor restrictions. Contributions received and unconditional promises to give are measured at their fair value and are reported as increases in net assets. The Organization reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets, or if they are designated as support for future periods. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions.

Promises to Give

The Organization receives its support primarily through annual campaigns. The contributions are recognized as temporarily restricted when the promise to give is made. In the following year, when the funds are allocated and expensed to the participating agencies, the contributions are reclassified to unrestricted net assets. Promises to give are all due in less than one year.

SAN JUAN UNITED WAY
NOTES TO FINANCIAL STATEMENTS
MARCH 31, 2015 and 2014

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

The Organization uses the allowance method to determine uncollectible unconditional promises to give. Management estimates pledge loss based on prior years' experience and management's analysis of specific promises made. Uncollected pledge loss was \$378,109 and \$145,575 for the years ended March 31, 2015 and 2014.

Contributed Services

The Organization benefits from volunteer service in four primary areas: Helpline Telephone Client Coordinator, Office Receptionist, Allocations Volunteers, and Board of Directors. The Organization also benefits from a Loaned Executive Program where local companies sponsor one of its employees to assist San Juan United Way as a member of its campaign staff. The individuals continue to receive their salary from their employer. The volunteered services are not recorded in the financial statements. For the year ended March 31, 2015 and 2014 the board calculated this donated amount to be \$137,465 and \$137,465, respectively.

Property and Equipment

It is the Organization's policy to capitalize property and equipment over \$500. Lesser amounts are expensed. Purchased property and equipment is capitalized at cost and depreciated using the straight-line method. The estimated useful life applied to equipment is five to seven years. Depreciation expense was \$28,956 and \$33,465 for the years ended March 31, 2015 and 2014, respectively.

Donations of property and equipment are recorded as contributions at their estimated fair value. Such donations are reported as unrestricted contributions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted contributions. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Organization reclassifies temporarily restricted net assets to unrestricted net assets at that time. Expenditures for maintenance and repairs are charged against operations in the period incurred. Renewals and betterments, which significantly extend the useful life of an asset, are capitalized.

SAN JUAN UNITED WAY
NOTES TO FINANCIAL STATEMENTS
MARCH 31, 2015 and 2014

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles as accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Income Taxes

The Organization is a not for profit organization which is exempt from federal income taxes under section 501(c)(3) of the Internal Revenue Code and therefore has made no provision for federal income taxes in the accompanying financial statements.

The Financial Accounting Standards Board issued guidance on accounting for uncertainty in income taxes. Management evaluated the Organization's tax positions and concluded that the Organization had maintained its tax exempt status and had taken no uncertain tax positions that require adjustment to the financial statements.

Cash and Cash Equivalents

The Organization considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents. Cash equivalents include money market funds and certificates of deposit valued equally with cash.

Fair Value of Financial Instruments

The carrying amounts of cash, restricted cash, certificates of deposit, building fund, unconditional promises to give, and short-term debt approximate fair value because of the short maturities of these instruments.

Functional Allocation of Expenses

The costs of providing the Organization's various programs and supporting services have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited. These allocations are based off of estimated devoted hours for payroll related items and square footage for occupancy related costs.

SAN JUAN UNITED WAY
NOTES TO FINANCIAL STATEMENTS
MARCH 31, 2015 and 2014

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Vacation and Sick Leave

The vacation policy of the organization is as follows.

Years of Service	Available Annual Vacation
1 to 5	80 Hours
6 to 10	120 Hours
10 to 15	160 Hours
15 and above	200 Hours

Terminated employees are entitled to accrued vacation pay. There is no liability at fiscal year end. The organization's sick leave policies provide for sick leave to be earned at an accumulation of one day per month. Sick leave does not vest. Since the organization has no obligation for the accumulated sick leave until it is actually taken, no accrual for sick leave has been made.

NOTE 2: INVESTMENTS - CERTIFICATES OF DEPOSIT

San Juan United Way adopted the provisions of FASB ASC 820 10 which provides a framework for measuring fair market value under generally accepted accounting principles. It defines fair value as the exchange price that would be received for an asset or paid to transfer a liability or most advantageous market for the asset or liability on the measurement date. The estimated fair value amounts for specific groups of financial instruments are presented within the note below. Cash, unconditional promises to give, accounts payable and accrued expenses are stated at cost, which approximates fair value, due to their short term to maturity. It also establishes a fair value hierarchy which prioritizes the valuation inputs into three broad levels as described below:

Level 1: Market Approach uses the prices and other relevant information generated by market transactions involving identical or comparable assets or liabilities. Prices may be indicated by pricing guides, sales transactions, market trades, or other sources.

Level 2: Other observable values include input other than quoted market prices as shown in Level 1 but the value can be determined by some observable method for the asset or liability, directly or indirectly.

Level 3: The value has no market value or observable value for the asset or liability.

SAN JUAN UNITED WAY
NOTES TO FINANCIAL STATEMENTS
MARCH 31, 2015 and 2014

NOTE 2: INVESTMENTS - CERTIFICATES OF DEPOSIT - Continued

On March 31, 2015, the Organization had five Certificates of Deposit, all with six month maturities. The only form of return on investment is interest income as shown below:

March 31, 2015

Fair Market Value Measurements

<u>Institution</u>	<u>Interest</u>	Quoted Market for Identical Investments <u>Level 1</u>	Significant Other Observable Inputs <u>Level 2</u>	Significant Other Unobservable Inputs <u>Level 3</u>	<u>Maturity</u>
Certificates of Deposit					
Vectra Bank	0.50%	\$115 247	-0-	-0-	05-01-16
Citizens Bank	0.60%	103 727	-0-	-0-	09-09-15
4 Corners Com	0.30%	111,815	-0-	-0-	01-21-16
4 Corners Com	2.75%	162 245	-0-	-0-	05-21-15
Edward Jones	0.10%	5 615	-0-	-0-	03-31-15
TOTAL INVESTMENTS		<u>\$498 649</u>	<u>-0-</u>	<u>-0-</u>	

On March 31, 2014, the Organization had five Certificates of Deposit, three with six month maturities. The only form of return on investment is interest income as shown below:

March 31, 2014

Fair Market Value Measurements

<u>Institution</u>	<u>Interest</u>	Quoted Market for Identical Investments <u>Level 1</u>	Significant Other Observable Inputs <u>Level 2</u>	Significant Other Unobservable Inputs <u>Level 3</u>	<u>Maturity</u>
Certificates of Deposit					
Vectra Bank	0.50%	\$115 247	-0-	-0-	06-30-15
Citizens Bank	0.20%	103 727	-0-	-0-	09-09-14
4 Corners Com	0.35%	111 232	-0-	-0-	07-21-14
4 Corners Com	1.00%	156 795	-0-	-0-	03-31-15
Edward Jones	0.10%	16 214	-0-	-0-	03-31-15
TOTAL INVESTMENTS		<u>\$503 215</u>	<u>-0-</u>	<u>-0-</u>	

SAN JUAN UNITED WAY
NOTES TO FINANCIAL STATEMENTS
MARCH 31, 2015 and 2014

NOTE 3: DESIGNATIONS BY BOARD

Building Fund Designations

The Board of Directors established a building fund to accumulate funds to purchase a main office. For the fiscal year ended March 31, 2014, the beginning balance was \$687,070. During fiscal year ended March 31, 2014 the Board funds in the amount of \$1,179 were transferred from the fund and the fund had income of \$3,258. At March 31, 2014 the Building fund balance is \$689,149. During fiscal year ended March 31, 2015 the Board designated funds in the amount of \$0 and received income in the amount of \$45,145. The organization incurred expenses of \$42,496. At March 31, 2015 the Building fund balance is \$691,998.

Emergency Fund

The emergency fund is used for partner agencies that require funds for unexpected events that hamper their ability to continue operations. The Directors of Member agencies award the funds. The awards are paid out in one payment. The Board paid out no funds for March 31, 2014. At March 31, 2014, the Fund had an available balance of \$39,723. For the fiscal year ended March 31, 2015 no changes were made to the fund.

Foundation Fund

The Foundation fund is used for partner agencies that require funds for long-term infrastructure costs. The Board of Directors awards the funds. The beginning balance was \$16,213 for the year ended March 31, 2014. During the fiscal year ended March 31, 2014 the foundation didn't collect any contributions of and lost \$48 from investments. The ending balance for March 31, 2014 is \$16,166. For the year ended March 31, 2015 the fund transferred 10,600 to other organizations and merged the remaining net assets with the main account. The foundation fund has ended as of the date of these financial statements.

Targeted Need Fund

The Board of Directors established a fund to focus on community needs for at-risk youth. During the fiscal year ended March 31, 2015 the Board designated \$124,661 to the fund. The ending balance is \$124,661.

SAN JUAN UNITED WAY
NOTES TO FINANCIAL STATEMENTS
MARCH 31, 2015 and 2014

NOTE 3: DESIGNATIONS BY BOARD - Continued

Information & Referral

San Juan United Way provides staff to respond to people in need. The staff provides referrals to partner agencies and also distribute funds on behalf of individuals in need. The Board designates annually funds for these operations. The fund had a cash balance of \$38,911 for the year ended March 31, 2014. During the fiscal year ended March 31, 2015 the fund received donations \$57,392 and disbursed program expenses of \$55,871. As of March 31, 2015 the fund was \$40,432.

NOTE 4: CONCENTRATION OF CREDIT RISK

The Organization maintains several accounts at three financial institutions. The Federal Deposit Insurance Corporation (FDIC) guarantees amounts up to \$250,000 at each institution. The Organization's account balances exceeded federally insured limits by \$193,260 as of March 31, 2015.

NOTE 5: ADVERTISING

Advertising costs are charged in the period in which the advertisement is placed. No prepaid advertising has been established.

NOTE 6: NET ASSETS

Unrestricted Net Assets

Unrestricted net assets are available for use in general operations. Board designated net assets is a component of unrestricted net assets and are detailed in note 3.

Temporarily Restricted Net Assets

Temporarily restricted net assets consist of amounts that are subject to donor restrictions. The Organization is permitted to use or expend the donated assets in accordance with the donor restriction.

SAN JUAN UNITED WAY
NOTES TO FINANCIAL STATEMENTS
MARCH 31, 2015 and 2014

NOTE 6: NET ASSETS (Continued)

The Organization reports gifts and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction endorser or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activators as net assets released from restrictions. Temporarily restricted net assets are available for the following periods or purposes:

	<u>2015</u>	<u>2014</u>
Campaign	\$3 008 419	\$2 802 410
Prior Year Unrestricted Funds Designated to Current Year Allocations	-	
Projected Investment Earnings	-	5 000
In-Kind Donation	-	-
Unrestricted Funds Designated	-	18 271
Less:		
Donor Imposed Agency Designations:		
San Juan United Way	(592 233)	(471 466)
San Juan United Way Foundation	-	-
Navajo Way	(620 044)	(525 452)
All Other Not-For-Profits	<u>(203 103)</u>	<u>(207 213)</u>
TOTAL TEMPORARILY RESTRICTED		
NET ASSETS	<u>\$1 593 039</u>	<u>\$1 621 550</u>
Reconcile to Ending Purposes:		
Allocation Pool	1 093 169	1 113 652
Prior Year Allocation Pool	(130 305)	-
Less Prior Projected Earnings	(3 246)	-
Core Services	19 842	19 409
Information and Referral	33 188	33 188
Targeted	124 661	-
San Juan United Way Cornerstone	<u>455 730</u>	<u>455 301</u>
	<u>\$1 593 039</u>	<u>\$1 621 550</u>

SAN JUAN UNITED WAY
NOTES TO FINANCIAL STATEMENTS
MARCH 31, 2015 and 2014

NOTE 7: PROGRAM FUNDS

The Information and Referral program provides funds to gather information about local not-for-profit organizations and to answer telephone inquiries from San Juan County residents about the services of local not-for-profit organizations.

NOTE 8: FUND RAISING EXPENSES

The fund raising expense for the year ended March 31, 2015 was \$16,083. Fund raising expenses related to total support at 0.95% for the year. The ratio of expenses to amounts raised is computed at actual expenses and related contributions on an accrual basis.

The fund raising expense for the year ended March 31, 2014 was \$16,083. Fund raising expenses related to total support at 0.96% for the year. The ratio of expenses to amounts raised is computed at actual expenses and related contributions on an accrual basis.

NOTE 9: DONOR RESTRICTIONS

Donors can specifically restrict donations to specific agencies. These restrictions are reported as a pledge receivable and donor imposed designation liability. The liability is reduced by payments to agencies.

NOTE 10: PENSION PLAN

The Company has a Simple 401(k) Plan ("Plan") to provide retirement and incidental benefits for its eligible employees. An employee is considered eligible after one year of employment and if the employee is over 21 years of age. Eligible employees may contribute from 1% to 15% of their annual compensation to the Plan, limited to a maximum annual amount as set periodically by the Internal Revenue Service. The Company matches employee contributions dollar for dollar up to a maximum of 3% of compensation per year per person. All matching contributions vest immediately. In addition, the Plan provides for discretionary contributions as determined by the Board of Directors. Such contributions to the Plan are to be allocated at the determination of the board. Company matching contributions to the Plan for the years ended March 31, 2015 and 2014 was \$6,689 and \$6,015 respectively. No discretionary contributions were made in either year.

SAN JUAN UNITED WAY
NOTES TO FINANCIAL STATEMENTS
MARCH 31, 2015 and 2014

NOTE 11: SUBSEQUENT EVENTS

In accordance with ASC 855, the Organization evaluated subsequent events through November 18, 2014 the date these financial statements were issued. There were no material subsequent events that required recognition or additional disclosure in these financial statements.

SAN JUAN UNITED WAY
FARMINGTON, NEW MEXICO
SUPPLEMENTARY INFORMATION
FOR THE YEARS ENDED MARCH 31, 2015 and 2014

SAN JUAN UNITED WAY
STATEMENT OF OPERATING EXPENSES - BUDGET TO ACTUAL
 FOR THE YEAR ENDED MARCH 31, 2015

	<u>Budget</u>	<u>Actual</u>	<u>Variance</u>
BUDGETED OPERATING EXPENSES			
-GENERAL ACCOUNT ONLY			
Salaries	\$ 194 406	\$ 164 796	\$ 29 610
Uncollected Pledge	149 865	378 109	(228 244)
Affiliated Agencies	24 631	24 631	-
Rent	21 000	21 000	-
Professional Fees	15 110	15 228	(118)
Payroll Taxes	14 872	20 732	(5 860)
Cost of Events	12 000	10 132	1 868
Printing	7 350	6 351	999
Supplies	5 850	5 568	282
Employee Benefits	5 832	6 689	(857)
Maintenance & Repairs	4 730	5 601	(871)
Advertising	4 500	3 475	1 025
Travel	3 850	2 977	873
Telephone	3 530	6 311	(2 781)
Insurance	3 500	3 500	-
Postage and Shipping	2 800	2 389	411
Depreciation	1 150	1 051	99
Conference and Meetings	875	578	297
Miscellaneous	450	985	(535)
Membership & Dues	<u>-</u>	<u>401</u>	<u>(401)</u>
TOTAL OPERATING EXPENSES-			
UNRESTRICTED	<u>\$ 476 301</u>	<u>\$ 680 504</u>	<u>\$ (204 203)</u>

The accompanying independent auditors' report and notes should be read with these financial statements.

SAN JUAN UNITED WAY
ALLOCATIONS - BUDGET TO ACTUAL
 FOR THE YEAR ENDED MARCH 31, 2015

	<u>Budget</u>	<u>Actual</u>	<u>Variance</u>
ALLOCATIONS - UNRESTRICTED			
American Red Cross	\$ 66 245	\$ 67 745	\$ (1 500)
Aztec boys & Girls Club	85 187	86 687	(1 500)
Big Brothers/Big Sisters	50 115	51 615	(1 500)
Bloomfield Boys & Girls Club	72 328	73 828	(1 500)
Boy Scouts of America	16 897	18 397	(1 500)
Childhaven	120 265	121 765	(1 500)
Desert View Consulting	65 217	66 717	(1 500)
Echo Food Bank	44 141	45 641	(1 500)
Echo Preschool	40 468	39 628	840
Family Crisis Center	84 264	90 264	(6 000)
Farmington Boys & Girls Club	93 516	95 011	(1 495)
Girl Scouts	15 802	17 302	(1 500)
Helpline	33 188	34 490	(1 302)
Kirtland Youth	37 986	39 486	(1 500)
Other	-	10 600	(10 600)
New Beginnings	34 008	35 508	(1 500)
NWNM Seniors	27 791	29 291	(1 500)
NWNM Sexual Assault	16 932	18 432	(1 500)
PATH	111 886	113 386	(1 500)
PMS	101 178	102 678	(1 500)
Shiprock Home for Women & Children	48 840	17 790	31 050
TOTAL ALLOCATIONS - UNRESTRICTED	<u>\$1 166 254</u>	<u>\$1 176 261</u>	<u>\$ (10 007)</u>

The accompanying independent auditors' report and notes should be read with these financial statements.

SAN JUAN UNITED WAY
STATEMENT OF OPERATING EXPENSES - BUDGET TO ACTUAL
FOR THE YEAR ENDED MARCH 31, 2014

	<u>Budget</u>	<u>Actual</u>	<u>Variance</u>
BUDGETED OPERATING EXPENSES			
-GENERAL ACCOUNT ONLY			
Salaries	\$ 173 165	\$ 178 165	\$ (5 000)
Uncollected Pledge	160 561	180 259	(19 698)
Affiliated Agencies	27 500	27 155	345
Rent	27 100	27 100	-
Professional Fees	16 000	15 940	60
Payroll Taxes	13 247	14 486	(1 239)
Cost of Events	12 000	9 215	2 785
Printing	8 500	7 143	1 357
Employee Benefits	6 595	5 195	1 400
Supplies	6 500	5 985	515
Maintenance & Repairs	6 200	5 453	747
Telephone	4 300	3 816	484
Insurance	3 000	2 793	207
Marketing	3 000	2 425	575
Travel	2 800	3 151	(351)
Miscellaneous	1 000	468	532
Postage and Shipping	1 000	(399)	1 399
Membership and Dues	850	1 075	(225)
Depreciation	850	855	(5)
Conference and Meetings	800	670	130
Advertising	<u>650</u>	<u>741</u>	<u>(91)</u>
TOTAL OPERATING EXPENSES-			
UNRESTRICTED	<u>\$ 475 618</u>	<u>\$ 491 691</u>	<u>\$ (16 073)</u>

The accompanying independent auditors' report and notes
should be read with these financial statements.

SAN JUAN UNITED WAY
ALLOCATIONS - BUDGET TO ACTUAL
 FOR THE YEAR ENDED MARCH 31, 2014

	<u>Budget</u>	<u>Actual</u>	<u>Variance</u>
ALLOCATIONS - UNRESTRICTED			
American Red Cross	\$ 61 938	\$ 61 938	\$ -
Aztec boys & Girls Club	75 100	75 100	-
Big Brothers/Big Sisters	43 500	43 500	-
Bloomfield Boys & Girls Club	72 750	72 750	-
Boy Scouts of America	16 000	16 000	-
Childhaven	118 500	118 500	-
Desert View Consulting	62 264	62 264	-
Echo Food Bank	40 674	40 674	-
Echo Preschool	38 000	38 000	-
Family Crisis Center	75 605	75 605	-
Farmington Boys & Girls Club	85 950	85 950	-
Girl Scouts	9 688	9 688	-
Helpline	45 149	45 149	-
Kirtland Youth	33 550	33 550	-
New Beginnings	28 000	28 000	-
NWNM Seniors	25 750	25 750	-
Sexual Assault	15 000	15 000	-
PATH	113 252	113 252	-
Misc Organizations	52 468	52 468	-
PMS	110 305	110 305	-
Shiprock Home for Women & Children	44 000	44 000	-
	<u>44 000</u>	<u>44 000</u>	<u>-</u>
TOTAL ALLOCATIONS - UNRESTRICTED	<u>\$1 167 443</u>	<u>\$1 167 443</u>	<u>\$ -</u>

The accompanying independent auditors' report and notes should be read with these financial statements.